



# DEPARTMENT OF PURCHASING AND CONTRACT COMPLIANCE REQUEST FOR PROPOSAL NO. 07RFP54399YA-DR

# **Juvenile Court Literacy Enhancement Program**

For

# **Fulton County Government**

RFP DUE TIME AND DATE: 11:00 A.M. Thursday, February 15, 2007

PURCHASING CONTACT: Donald R. Riley at (404) 730 - 7916

E-MAIL: donald.riley@fultoncountyga.gov

LOCATION: FULTON COUNTY PURCHASING DEPARTMENT

130 PEACHTREE STREET, S.W., SUITE 1168

**ATLANTA, GA 30303** 

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# 1.1 PURPOSE

Fulton County Government ("County") is seeking qualified firms with demonstrated experience in providing literacy educational services to juvenile or detention population to submit proposals to provide literacy focused after-school program for Juvenile Court.

Through the issuance of this Request For Proposals ("RFP" and/or "Proposals"), the County is soliciting Proposals from qualified Proposers for the Juvenile Court Literacy Enhancement Program.

Proposals provided in response to this RFP that comply with the submittal requirements set forth in Section 3.0, including all forms and certifications, will be evaluated in accordance with the criteria and procedures described in Section 4.0. Based on the results of the evaluation, the County will award the Literacy Enhancement Program to the most advantageous Proposer based on the cost and the evaluation factors set forth in the RFP.

# 1.2 BACKGROUND

Closing the literacy gap for youth involved with the Juvenile Court System creates an opportunity to decrease the frequency in delinquent behavior, truancy and recidivism. An after-school literacy program located at the Fulton County Juvenile Court Building with an intensive literacy emphasis can provide youth involved with the court an opportunity to function in their educational settings.

# 1.3 DOWNLOADING THE RFP

This document and supporting documents can be downloaded at the Fulton County Website, <a href="www.fultoncountyga.gov">www.fultoncountyga.gov</a> under "Bid Opportunities".

### 1.4 PROPOSAL DUE DATE

All proposals are due in the Purchasing Department of Fulton County located in the Public Safety Building, Suite 1168, 130 Peachtree St, S.W., Atlanta Georgia 30303 on or before **Thursday**, **February 15**, **2007 at 11:00 A.M.**, legal prevailing time. All submitted proposals will be time and date stamped according to the clock at the front desk of the Fulton County Purchasing Department. Any proposals received after this appointed schedule will be considered late and subject to be returned unopened to the Proposer. The proposal due date can be changed only by addendum.

# 1.5 DELIVERY REQUIREMENTS

Any proposal received after the above stipulated due date and time will not be considered and will be rejected and returned. It shall be the sole responsibility of the Proposer to have his/her proposal delivered to the Fulton County Department of Purchasing for receipt on or before the above stipulated due date and time. If a

proposal is sent by U.S. Mail, the Proposer shall be responsible for its timely delivery to the Department of Purchasing.

# 1.6 CONTACT PERSON AND INQUIRIES

Any questions or suggestions regarding this RFP should be submitted in writing to the Purchasing Department contact person, **Donald R. Riley at (404) 730-7916**, **donald.riley@fultoncountyga.gov**. Any response made by the County will be provided in writing to all Proposers by addendum. No verbal responses shall be provided.

# 2.1 PROCUREMENT PROCESS

The procurement will be on a formally advertised basis. All technical requirements, unless otherwise specified, must be met, or be capable of being met by the Proposer or their proposal will be disqualified as being non-responsive.

# 2.2 CONTRACT DEFINITIONS

In addition to any other terms that may be defined in this solicitation, the following terms have the following meaning:

Addendum – Revision to the RFP documents issued by the County prior to the receipt of proposals.

Agreement – refers to the executed contract between the County and Contracting Entity.

County – Fulton County Government and its authorized representatives.

Contact Person – Purchasing staff designated by the Fulton County Department of Purchasing to submit any questions and suggestions to.

Owner - Fulton County Government

Scope of Work – All the services specified, indicated, shown, or contemplated by the Contract, and furnishing by the Contractor of all materials, equipment, labor, methods, processes, construction and manufacturing materials and equipment, tools, plants, supplies, power, water, transportation and other things necessary to complete such services in accordance with the Contract.

# 2.3 NO CONTACT DURING PROCUREMENT PROCESS

It is the policy of Fulton County that the evaluation and award process for County contracts shall be free from both actual and perceived impropriety, and that contacts between potential vendors and County officials, elected officials and staff regarding pending awards of County contracts shall be prohibited.

A. No person, firm, or business entity, however situated or composed, obtaining a copy of or responding to this solicitation, shall initiate or continue any verbal or written communication regarding this solicitation with any County officer, elected official, employee, or designated County representative, between the date of the issuance of this solicitation and the date of the County Manager's recommendation to the Board of Commissioners for award of the subject contract, except as may otherwise be specifically authorized and permitted by the terms and conditions of this solicitation.

- B. All verbal and written communications initiated by such person, firm, or entity regarding this solicitation, if same are authorized and permitted by the terms and conditions of this solicitation, shall be directed to the Purchasing Agent.
- C. Any violation of this prohibition of the initiation or continuation of verbal or written communications with County officers, elected officials, employees, or designated County representatives shall result in a written finding by the Purchasing Agent that the submitted bid or proposal of the person, firm, or entity in violation is "non-responsive", and same shall not be considered for award.

# 2.4 CLARIFICATION & ADDENDA

Proposers may submit requests for clarifications or interpretations regarding this RFP and the Contract. Proposers must prepare such requests in writing for the County's consideration as set forth in this section of this RFP. While the County has not placed an initial limitation on the number of requests which can be submitted, Proposers are cautioned that if Proposers do not request meaningful clarifications or interpretations in an organized manner (e.g., limited frequency of requests), the County will set restrictions on the frequency and number of requests permitted. The County will not respond to requests received after **Friday**, **February 09**, **2007** at **5:00 P.M.**, local prevailing time. Proposers are advised that this section places no obligation on the part of the County to respond to any or all requests for clarification or interpretation, and that the County's failure to respond to any such request will not relieve the Proposer of any obligations or conditions required by this RFP.

Requests for clarification or interpretation regarding this RFP shall only be submitted in writing (letter, fax or email) to:

Department of Purchasing & Contract Compliance
Attn: Donald R. Riley
Public Safety Building
130 Peachtree Street S.W. Suite 1168
Atlanta GA 30303

Email: donald.riley@fultoncountyga.gov

F: 404-893-1876

**RE: Literacy Enhancement Program** 

All responses to written requests for clarification, interpretation, or additional information will be distributed as addenda to this RFP to all persons registered with the County to have received a copy of the RFP.

No oral interpretation, instruction, or information concerning this RFP given by any employee or agent of the County shall be binding on the County. Proposers who submit a Proposal in reliance on any such oral information risk having their response to this RFP deemed non-responsive by the County. Only written responses issued by addendum to this RFP should be considered by the Proposers.

During the period provided for the preparation of Proposals, the County may issue addenda to this RFP. These addenda will be numbered consecutively and will be distributed to those who have been issued a copy of this RFP. Additionally, the

addenda will be posted on the Fulton County website, <a href="www.fultoncountyga.gov">www.fultoncountyga.gov</a>. These addenda will be issued by, or on behalf of, the County and will constitute a part of this RFP. Each Proposer is required to acknowledge by submitting an executed acknowledgment form included as Technical Proposal Form 2. This acknowledgment shall include all addenda distributed prior to the Proposal Submission Date. All responses to this RFP shall be prepared with full consideration of the addenda issued prior to the Proposal Submission Date.

# 2.5 TERM OF CONTRACT

The initial term of the contract shall be for a one (1) year term, with two (2), one-year renewal options.

# 2.6 REQUIRED SUBMITTALS

This is a checklist for the forms and affidavits that must be submitted. This section does not contain instructions for submission.

- Technical Proposal
- Cost Proposal
- Receipt of Addenda
- Insurance and Risk Management Provisions

# 2.7 PROPOSAL EVALUATION

All proposals will be evaluated using the criteria specified in Section 4 of this RFP. Selection will include an analysis of proposals by a selection committee composed of two (2) members from Juvenile Court and one (1) Purchasing Staff who will review the proposal submittals in accordance with the submittal requirements and the evaluation criteria set forth in Section 4 of this RFP. The committee may request oral interviews and/or site visits.

# 2.8 DISQUALIFICATION OF PROPOSERS

The submission of more than one (1) proposal to the County as the primary Proposer or member of a joint venture for the same work by an individual firm, partnership or corporation under the same or different names may be considered as sufficient for disqualification of a Proposer and the rejection of the proposal.

# 2.9 RESERVED RIGHTS

The County reserves the right to accept or reject any and/or all proposals, to waive irregularities and technicalities, and to request resubmission. Any sole response that is received may or may not be rejected by the County depending on available competition and timely needs of the County. There is no obligation on the part of the County to award the contract to the lowest proposer and the County reserves the right to award the contract to the responsible proposers submitting responsive proposals with resulting agreements most advantageous and in the best interest of the County. The County shall be the sole judge of the proposals and the resulting agreements that are in its best interest and its decision shall be final. Also, the

County reserves the right to make such investigation as it deems necessary to determine the ability of any proposer to perform the work or service requested. Information the County deems necessary to make this determination shall be provided by the proposer. Such information may include, but shall not be limited to, current financial statements by an independent CPA; verification of availability of personnel; and past performance records.

# 2.10 APPLICABLE LAWS

All applicable laws and regulations of the <u>State of Georgia</u> and ordinances and regulations of <u>Fulton County</u> shall apply. Protestors shall seek resolution of their complaints in the manner provided in the Fulton County Code of Laws §2-324 which is incorporated by reference herein.

# 2.11 MINIMUM PARTICIPATION REQUIREMENTS FOR PRIME CONTRACTORS

Pursuant to Fulton County Code 102-357, Prime Bidders on the project must perform no less than 51% of the scope of work required under the project.

# 2.12 INSURANCE AND RISK MANAGEMENT PROVISIONS

Insurance and Risk Management provisions and Indemnification and Hold Harmless provisions are outlined in Section 6 of this RFP.

# 2.13 ACCURACY OF RFP AND RELATED DOCUMENTS

The County assumes no responsibility that the specified technical and background information presented in this RFP, or otherwise distributed or made available during this procurement process, is complete or accurate. Without limiting the generality of the foregoing, the County will not be bound by or be responsible for any explanation or interpretation of the Proposal documents other than those given in writing as an addendum to this RFP.

Should a recipient of this RFP find discrepancies in or omissions from this RFP and related documents, the recipient of this RFP shall immediately notify the Purchasing Contact Person identified in Section 1.7 in writing at the following address: Fulton County Purchasing Department, Public Safety Bldg, 130 Peachtree Street S.W., Suite 1168 Atlanta, GA 30303. A written addendum, if necessary, then will be made available to each recipient of this RFP.

# 2.14 RESPONSIBILITY OF PROPOSER

Each Proposer is encouraged to conduct all necessary investigations and review all available and relevant data and information, which are necessary in its judgment in order to assume this responsibility prior to the submittal of its Proposal. Proposers are reminded of Fulton County's "No Contact During Procurement" policy and may only contact the person designated by the RFP.

#### 2.15 CONFIDENTIAL INFORMATION

If any Proposal contains technical, financial, or other confidential information that the Proposer believes is exempt from disclosure, the Proposer must clearly label the specific portions sought to be kept confidential and specify on what the exemption is based. The County, at its sole discretion and subject to applicable law, will determine whether such exemption applies. The County has sole discretion to make such determination regarding the disclosure of information, and by responding to this RFP, Proposers waive any challenge to the County's decisions in this regard. Marking all or substantially all of a Proposal as confidential may result in the Proposer being deemed non-responsive to this RFP.

Notwithstanding the foregoing, Proposers recognize and agree that the County, its staff, and its Consultants will not be responsible or liable in any way for any losses that the Proposer may suffer from the disclosure of information or materials to third parties.

# 2.16 COUNTY RIGHTS AND OPTIONS

This RFP constitutes an invitation to submit Proposals to the County. Without limitation or penalty, the County reserves and holds at its sole discretion, the following rights and options:

- This RFP does not obligate the County to select, procure or contract for any services whatsoever
- The County reserves the right to change or alter the schedule for any events associated with this procurement and, if required, notify the Proposers. A Proposer, by submitting a Proposal, agrees to be bound by any modifications made by the County
- All costs incurred by a Proposer in connection with responding to this RFP, the evaluation and selection process undertaken in connection with this procurement, and any negotiations with the County will be borne by the Proposer
- The County reserves the right to reject all Proposals and components thereof
  to eliminate all Proposers responding to this RFP from further consideration
  for this procurement, and to notify such Proposers of the County's
  determination
- The County may cancel this RFP without the substitution of another RFP and terminate this procurement at any time without any liability whatsoever
- The County reserves the right to waive any technicalities or irregularities in the Proposals
- The County reserves the right to eliminate any Proposer who submits incomplete or inadequate responses or is not responsive to the requirements

of this RFP

- The County may request Proposers to send representatives to the County for interviews and presentations
- To the extent deemed appropriate by the County, the County may select and enter into discussion and negotiations with the Proposer(s) submitting Proposal(s), which are found to be reasonably susceptible for award
- The County reserves the right to discontinue negotiations with any selected Proposer
- The County reserves the right, without prior notice, to supplement, amend, or otherwise modify this RFP
- All Proposals (other than portions thereof subject to patent or copyright protection) become the property of the County and will not be returned, and the County reserves the right to utilize all such information contained in the Proposals without further cost to the County
- The County may add to or delete from the Project Scope of Work set forth in this RFP
- Any and all Proposals not received by the Proposal Submission Date shall be rejected and returned unopened
- Neither the County, its staff, its representatives, nor any of its consultants or attorneys will be liable for any claims or damages resulting from the solicitation, collection, review, or evaluation of responses to this RFP
- The County, including its representatives and consultants, reserves the right to visit and examine any of the facilities referenced in any Proposal and to observe and investigate the operations of such facilities
- The County reserves the right to conduct investigations of the Proposers and their responses to this RFP and to request additional evidence to support the information included in any such response

By responding to this RFP, Proposers acknowledge and consent to the rights and conditions set forth in this RFP.

#### 2.17 COST OF PROPOSAL PREPARATION AND SELECTION PROCESS

Each Proposal, including preparation of all information required to be included in a Proposal pursuant to this RFP, shall be prepared at the sole cost and expense (including, but not limited to, engineering and legal costs) of the Proposer. In addition, the Proposer shall be solely responsible for all costs (including engineering and legal costs) incurred by such Proposer in connection with this selection process, including any costs incurred by the Proposer in any subsequent negotiations entered into in connection with developing the Proposal. There shall be no claims

whatsoever against the County, its staff, or its consultants for reimbursement for the costs or expenses (including, but not limited to, engineering and legal costs) incurred during the preparation of the Proposal or other information required by this RFP or procurement process or in connection with the selection process or any negotiations.

# 2.18 TERMINATION OF NEGOTIATIONS

The County at its sole discretion may, at any time, to the extent permitted by Applicable Law, exclude a Proposer from further participation in any negotiation process if the County determines that such Proposer is failing to progress in the negotiations or if the terms of its Proposal are less advantageous than those of other Proposers and such Proposer is deemed to be no longer susceptible of selection. The County will give written notice of its decision to the Proposer, which shall be sent in writing, signed by the County.

# 2.19 WAGE CLAUSE

Pursuant to 102-391, Each Contractor shall agree that in the performance of the Contract he will comply with all lawful agreements, if any, which the Contractor had made with any association, union, or other entity, with respect to wages, salaries, and working conditions, so as not to cause inconvenience, picketing, or work stoppage.

# 2.20 ADDITONAL OR SUPPLEMENTAL INFORMATION

After receipt of the submittals, the County will evaluate the responses, including the references, financial statements, experience and other data relating to the Respondent's qualifications. If requested by the Fulton County Purchasing Department, Respondent's may required to submit additional or supplemental information to determine whether the Respondent meets all of the qualification requirements.

# 2.21 DELIVERY OF PROJECT

Delivery of the project is required no later than 30 calendar days after the notice to proceed. If Proposer cannot meet the specified or required delivery date, **Proposer shall submit a delivery schedule below:** 

\_\_\_\_\_ calendar days after notice to proceed

# 2.22 INSPECTION AND ACCEPTANCE

All work (which term includes but is not restricted to materials, workmanship) shall be subject to inspection by Fulton County at any reasonable time and place prior to acceptance. Any such inspection is for the sole benefit of Fulton County and shall not relieve the contractor of the responsibility of providing quality control measures to assure the work strictly complies with the contract requirements. No inspection by Fulton County shall be construed as constituting or implying acceptance. Inspection shall not relieve the contractor of responsibility for damage to or loss of property, materials, etc. prior to final acceptance of services completed.

# 2.23 FINAL ACCEPTANCE

- a) The technical point of contact will make a determination that the work of the contractor is complete and acceptable in accordance with the provisions of the contract documents
- b) In the event that the final inspection reveals deficiencies in meeting the contract requirements, the contractor shall complete all remaining items of work expeditiously, and make adjustments found to be necessary. Upon receipt of written notice from the contractor that the work is complete and ready for reinspection, the technical point of contact will make a final inspection
- c) The contractor shall be notified in writing by Fulton County of final acceptance of the work. The date of final acceptance shall be the termination date for the contractor's liability for the physical properties of the project

# FULTON COUNTY PURCHASING DEPARTMENT REQUEST FOR PROPOSAL (RFP) GENERAL REQUIREMENTS

# **Literacy Enhancement Program**

# Proposal # 07RFP54399YA-DR

The following information pertains to the submission of a proposal to Fulton County ("County"), and contains instructions on how proposals must be presented in order to be considered. If specific conditions or instructions in the text of the Request for Proposal ("RFP") conflict with the General Requirements as listed here, those conditions or instructions in the RFP shall prevail.

- 1. Proposals submitted in response to the attached RFP must be formatted as specified in the RFP. Additional sheets, literature, etc., should be clearly identified.
- 2. The original and the required number of copies of the proposal must be returned to:

Department of Purchasing & Contract Compliance Fulton County Purchasing Department 130 Peachtree Street, S.W., Suite 1168 Atlanta, Georgia 30303

- 3. The envelope in which the proposal is submitted must be sealed and clearly labeled with the RFP project name and number, due date and time, and the name of the company or individual submitting the proposal. Proposals must be received by the opening date and time shown on this RFP in order to be considered. The Purchasing Agent has no obligation to consider proposals which are not in properly marked envelopes. The Technical Proposal, Cost Proposal and Contract Compliance submittals shall be submitted in separate sealed envelopes. The inclusion of any cost information in the Technical Proposal may result in such proposal being rejected by the County.
- Proposals received after the time and date specified will not be opened or considered.
- 5. By submitting a signed proposal, Offeror agrees to accept an award made as a result of the submission of the prices and terms contained in that proposal. Prices proposed must be audited by the Offeror to insure correctness before the proposal is submitted. Person signing the proposal is responsible for the accuracy of information in it. The specifications, provisions, and the terms and conditions of the RFP and proposal shall become a valid contract between Fulton County and the Offeror upon notice of award of contract in writing and/or issuance of a purchase order.

- 6. Any contract awarded as a result of this proposal, shall comply fully with all Local, State, and Federal laws and regulations.
- 7. Absolutely no fax proposals or reproduction proposals will be accepted, except that if multiple copies of the proposal are required, photocopies of the original may be submitted as the additional copies, provided that they are clearly marked as such.
- 8. Type or neatly print company name, as well as the full legal name and title of the person signing the proposal, in all appropriate places. The Offeror's signature must be executed by a Principal of the company duly authorized to make contracts and bind the company to all terms being proposed.
- 9. Proposals may be withdrawn upon receipt of a written request prior to the stated due date and time. If a firm seeks to withdraw a proposal after the due date and time, the firm must present a notarized statement indicating that an error was made, with an explanation of how it occurred. The withdrawal request must be accompanied by documentation supporting the claim. Prior to approving or disapproving the request, an opinion will be obtained from Fulton County's Legal Counsel indicating whether the firm is bound by its proposal.

Proposals for projects that are solicited pursuant to the Georgia Local Government Public Works Construction Law (O.C.G.A. § 36-91-1 et seq.) may be withdrawn as follows:

The County must advise Offerors in the request for proposals of the number of days that Offerors will be required to honor their proposals. If an Offeror is not selected within 60 days of opening the proposals, any Offeror that is determined by the governmental entity to be unlikely of being selected for contract award will be released from the proposal.

- 10. Show information and prices in the format requested. Prices are to be quoted F.O.B. destination, and must include all costs chargeable to the Offeror in executing the contract, including taxes. Unless otherwise provided in the Contract, Fulton County shall have no liability for any cost not included in the price. The Offeror shall provide Fulton County the benefit through a reduction in price of any decrease in the Offeror's costs by reason of tax exemptions based upon Fulton County's status as a tax-exempt entity.
- 11. Propose all items specified or indicate under each item what alternative is being proposed and why it should be considered in lieu of the original specification. Failures to indicate any exceptions shall be interpreted as the Offeror's intent to fully comply with the specifications as written. Conditional or qualified proposals (except as specifically allowed in the specifications) are subject to rejection in whole or in part.
- 12. Fulton County shall be the sole judge of the quality and the applicability of all proposals. Design, features, overall quality, local facilities, terms and other pertinent considerations will be taken into account in determining acceptability.

- 13. The successful Offeror must assume full responsibility for delivery of all goods and services proposed and agree to relieve Fulton County of all responsibility and costs for prosecuting claims.
- 14. The successful Offeror must assume full responsibility for replacement of all defective or damaged goods and/or performance of contracted services within thirty (30) days notice by the County of such defect, damage or deficiency.
- 15. The successful Offeror must assume full responsibility for providing warranty service on all goods, materials, or equipment provided to the County with warranty coverage. Should a vendor be other than the manufacturer, the vendor and not the County is responsible for contacting the manufacturer. The Offeror is solely responsible for arranging for the service to be performed.
- 16. The successful Offeror shall be responsible for the proper training and certification of personnel used in the performance of the services proposed.
- 17. The successful Offeror shall not assign, transfer, convey, sublet, or otherwise dispose of any contract resulting from the RFP or of any of all of its rights, title or interest therein without prior written consent of the Fulton County Board of Commissioners.
- 18. Proposals must contain references which reflect successful completion of contracts for the types of goods, materials, equipment, or services for which the vendor is submitting a proposal to the County. In instances where that does not apply, the proposal must contain a statement and supporting documentation demonstrating such expertise, knowledge, or experience to establish the vendor submitting the proposal as capable of meeting the demands of the proposal should an award be made to them.
- 19. Offerors submitting proposals may be required to furnish evidence that they maintain permanent places of business of a type and nature compatible with their proposal, and are in all respects competent and eligible vendors, able to fulfill the terms of the specifications. Fulton County may make such investigations as it deems necessary to determine the ability of the Offeror to perform such work, and reserves the right to reject any proposal if evidence fails to indicate that the proposed vendor is qualified to carry out the obligation of the contract and to complete the work satisfactorily.
- 20. By submitting a signed proposal, Offeror certifies that there has been no collusion with any other Offeror. Reasonable grounds for believing Offeror has an interest in more than one proposal will result in rejection of all proposals in which the Offeror has an interest. Any party to collusion may not be considered in future proposals for the same or similar work.
- 21. Upon notice of selection, the Offeror submitting the proposal is obligated to perform. Should a successful Offeror refuse to enter into a contract subsequent to an award, a penalty may be assessed and/or the Offeror may be found to be "non-responsible" in the future.

- 22. In case of default by the successful Offeror, Fulton County may procure the articles or services from another source and hold the successful Vendor responsible for any resultant excess cost.
- 23. Successful Offerors contract directly with the County and are the party or parties obligated to perform. Contracts may not be assigned and any failure to perform the Contract in accordance with the specifications will constitute a breach of contract and may result in an Offeror being found to be "non-responsible" in the future.
- 24. Invoice(s) must list each item separately and must show Fulton County's purchase order number as well as the proper department and address to whom the service or product was provided.
- 25. Fulton County reserves the right to accept or reject any or all proposals, or any part thereof, and to waive any technicalities. Fulton County reserves the right to award a contract based on this RFP and the proposal(s) received (in whole or in part) to one or several Vendors.
- 26. Awards will not necessarily be based on cost alone. Other factors, as detailed in the RFP, will be considered in determining what proposal will be deemed to best meet the needs of Fulton County.
- 27. All proposals and bids submitted to Fulton County are subject to the Georgia "Open Records Act", Official Code of Georgia, Annotated (O.C.G.A.) § 50-18-70 et seq.
- 28. All proposals and bids submitted to Fulton County involving Utility Contracting are subject to the Georgia law governing licensing of Utility Contractors, O.C.G.A. §43-14-8.2(h). The Utility Contractor License number of the person who will perform the utility work shall be written on the face of the bid envelope.
- 29. Prior to beginning any work, the successful Offeror shall furnish to Fulton County (for the contracting firm and for any subcontractors) a certificate from an insurance company showing issuance of Workers' compensation coverage for the State of Georgia or a certificated from the Georgia Workers' Compensation Board showing proof of ability to pay compensation directly.
- 30. It is the policy of Fulton County that the evaluation and award process for County contracts shall be free from both actual and perceived impropriety, and that contacts between potential vendors and County officials, elected officials and staff regarding pending awards of County contracts shall be prohibited.
  - A. No person, firm, or business entity, however situated or composed, obtaining a copy of or responding to this solicitation, shall initiate or continue any verbal or written communication regarding this solicitation with any County officer, elected official, employee, or designated County representative, between the date of the issuance of this solicitation and the date of the County Manager's recommendation to the Board of Commissioners for award of the subject contract, except

- as may otherwise be specifically authorized and permitted by the terms and conditions of this solicitation.
- B. All verbal and written communications initiated by such person, firm, or entity regarding this solicitation, if same are authorized and permitted by the terms and conditions of this solicitation, shall be directed to the Purchasing Agent.
- C. Any violation of this prohibition of the initiation or continuation of verbal or written communications with County officers, elected officials, employees, or designated County representatives shall result in a written finding by the Purchasing Agent that the submitted bid or proposal of the person, firm, or entity in violation is "non-responsive", and same shall not be considered for award.
- 31. Any offeror intending to respond to this solicitation as a Joint Venture must submit an executed Joint Venture Agreement with this offer. This agreement must designate those persons or entities authorized to execute documents or otherwise bind the Joint Venture in all transactions with Fulton County, or be accompanied by a document, binding upon the Joint Venture and its constituent members, making such designation. Offers from Joint Ventures that do not include these documents will be rejected as being "non-responsive."
- 32. Any offeror intending to respond to this solicitation must complete all of the Procurement Affidavit Forms provided in Section 5. Proposals that do not include these completed documents will be rejected as being "non-responsive".

# 3.1.1 Proposal Submission Date and Submission Format

All Proposals, including all attachments, must be received by the County in a sealed package no later than **Thursday**, **February 15**, **2007** at **11:00 A.M.** and must be addressed to:

REQUEST FOR PROPOSALS RFP #07RFP0451YA-CC
Juvenile Court Literacy Enhancement Program
Department of Purchasing & Contract Compliance
Public Safety Building
130 Peachtree Street S.W. Suite 1168
Atlanta GA 30303

The Proposal shall consist of a Technical Proposal, a Cost Proposal and Procurement Affidavits. The Technical Proposal shall include proposer information, technical information, business-related information, and any Technical Proposal forms requested. The Cost Proposal shall include the Cost Proposal Forms and any information describing the basis for pricing and must be separately, sealed, marked and packaged.

The required content of the Technical Proposal and Cost Proposal is further specified in this section of the RFP. The Proposal must be signed and acknowledged by the Proposer, including certain information to be provided under oath as required under applicable law, in accordance with the instructions herein and the various proposal forms.

THE TECHNICAL PROPOSAL AND THE COST PROPOSAL SHALL BE SUBMITTED IN SEPARATE, SEALED ENVELOPES OR PACKAGES. THE INCLUSION OF ANY COST INFORMATION IN THE TECHNICAL PROPOSAL MAY RESULT IN SUCH PROPOSAL BEING REJECTED BY THE COUNTY.

Each envelope or package shall be clearly marked as follows:

# REQUEST FOR PROPOSALS RFP #07RFP54399YA-DR – Juvenile court Literacy Enhancement Program Technical proposal Cost proposal Proposer's Name and Address

# 3.1.2 Number of Copies

Proposers shall submit one (1) original and five (5) copies each of the Technical and Cost Proposals. All Proposals must be complete with all requested information.

# 3.2 OVERVIEW OF PROPOSAL REQUIREMENTS

Proposers shall submit Proposals in accordance with the content and format requirements set forth in this RFP. Proposals should be clearly organized and structured in a manner that allows materials included in the document to be located easily.

Each of the instructions set forth in this section must be followed for a Proposal to be deemed responsive to this RFP. In all cases, the County reserves the right to determine, at its sole discretion, whether any aspect of the Proposal meets the requirements set forth in this section. The County reserves the right to reject any Proposal, which in its judgment, does not comply with these Proposal submission requirements.

# 3.3 SCOPE OF WORK

Proposal shall address the ability to provide adolescent literacy services using cognitive strategy instruction preferably for a youth juvenile population. Vendor shall demonstrate an understanding of adolescent literacy approaches that shall include the implementation of instruction based upon the principals of culturally responsive teaching, cultural referents in teaching bridges and explains the mainstream culture, while valuing and recognizing the students' own cultures. Culturally responsive practices should be explicit while respecting the students' languages, cultures, and life experiences through the following principles:

- Communication of High Expectations Consistently communicate high achievement expectations that students will succeed, based upon genuine respect for students and belief in student capability
- Active Teaching Methods Instruction designed to promote student engagement by requiring that students play an active role in crafting curriculum and developing learning activities
- Include Perspectives on Parents and Families of Culturally and Linguistically Diverse Students - Engage students and parents on issues of importance to them, along with the youth's individual issues in classroom curriculum and activities
- Cultural Sensitivity Maximize learning opportunities by teaching knowledge
  of the cultures represented in the after-school program and translate this
  knowledge into instructional practices
- Culturally Mediated Instruction Instruction characterized by the use of culturally mediated cognition, culturally appropriate social situations for learning, and culturally valued knowledge in curriculum content
- Student-Controlled Classroom Discourse Students are given the opportunity to control some portion of the lesson, providing teachers with insight into the ways that speech and negotiation are used in the home and community
- Small Group Instruction and Academically-Related Discourse Instruction that is organized around low-pressure, student-controlled learning groups that can assist in the development of academic language

- **1. Curriculum-** Proposal should state the curriculum and program materials that will be used. These curriculums should be evidenced based and specifically used for older youth ages 11-16. Identify the screening and testing methods that will be used to determine literacy levels.
- 2. Program Days and Hours-Activities should be scheduled for Monday through Thursday, 4:00 P.M. 6:30 P.M. for the Spring Session and will follow the schedules for Atlanta Public and Fulton County Schools. Vendors shall include a six (6) week summer session that is three (3) hours for a minimum of three (3) days a week. The summer session will serve as a literacy maintenance effort for those students that participated during the prior academic school year. The Fall 2007 Session will resume in September, should follow the same schedule as the Spring Session and will end November 30, 2007.
- **3. Volunteers-** Vendors shall be prepared to train fifteen (15) volunteers on the literacy curriculum and methods for instruction. Volunteers will be used as education mentors and assigned to work with youth. Outline the process for recruiting, training and utilizing volunteers within the literacy tutorial program.
- **4. Progress Assessments-** Monthly assessments will be conducted with the participant, parents and Probation Officer to determine student progress. Vendors shall provide monthly reports on program activities, attendance and program service delivery difficulties. Vendors should describe the process for development and review of Individual Education Plans (IEP) for each participant. Include information on the process for contacting the participant family, schools and Probation staff.
- **5. Post Achievement Assessment-**Each program participant completing the program will be given a post-evaluation test specifically designed to determine literacy and academic gains. Please state what type of test that will be used for this assessment.
- **6. Program Evaluation-The vendors shall complete a comprehensive evaluation that will be** conducted at the agreed upon timeline established by service provider and the FCJC. The evaluation will include collection of both qualitative information (test scores, etc.) and quantitative information (interviews with participant, family, FCJC, and Literacy Team). The evaluation results will be compiled and presented in an official report. The following performance indicators are to be included an overarching goal with these specific output and outcome indicators:

	Output Indicators	Outcome Indicators
		Change in the number and
Delinquency	Serve thirty (30)	percentage of program
Prevention	youths with after	participants displaying chronic
	school literacy	antisocial behavior before and
	program	after the program intervention
	annually	a. Reduce school
		absenteeism
		b. Increase literacy levels
		c. Reduce recidivism

### Section 3.3.1 Deliverables

The successful vendor shall deliver the following services and products to the County at the completion of this project:

- 1. Demonstrated Literacy improvement for thirty (30) court-involved youth.
- 2. All Curriculum materials purchased specifically for the on-site Juvenile Court Literacy Enhancement Program.
- 3. All ISPs, participant records, program files and reports related to the Literacy Enhancement.
- 4. Five copies (5) of the Program Evaluation.

# 3.4 TECHNICAL PROPOSAL FORMAT AND CONTENT

The Technical Proposal shall be arranged and include content as described below:

# Section 1 - Executive Summary

The executive summary shall include a brief statement of approach to the work, understanding of the project's goals and objectives and demonstrated understanding of the project's potential problems and concerns.

# Section 2 – Project Plan

- 1. Name, address and telephone number of one (1) individual to whom all future correspondence and/or communications will be directed.
- 2. The Project Plan must address the management approach in completing the work identified in Section 3.3 Scope of Work. At a minimum, the plan must identify all major tasks, when the major tasks will start and finish, planned reviews of work associated with each major task, project completion date, and any other information that will assist in planning and tracking this project successfully. Describe methodologies including best practices and benchmarks to be used.
- Description of project deliverables.

# Section 3 – Project Team Qualifications/ Qualifications of Key Personnel

- 1. Provide resumes for each of the key personnel proposed for this project with specific emphasis on the Project Manager
- 2. All proposed key personnel must have at least a minimum of three (3) years work experience in juvenile corrections and/or rehabilitation
- 3. The Project Manager must have a minimum of five (5) years experience in juvenile corrections and/or rehabilitation
- 4. Each resume should be limited to no more than three (3) pages per person and be organized according to the following:
  - Name and Title
  - Professional Background

- Current and Past Relevant Experience
- Relevant Training
- Courses completed during past five (5) years
- Previous Work Experience related to juvenile corrections and/or rehabilitation
- Include two (2) references for each key personnel member on similar projects
- Include the role and responsibilities that each key personnel member will perform on this project

# Section 4 – Relevant Project Experience

Identify three (3) projects where the Proposer has provided a Literacy Enhancement Program with entities comparable to Fulton County within the past three (3) years. Limit your response to one (1) page per project; please provide the following information for each project:

- The name of the project, the owner, year performed and the project location
- A description of the project
- A reference, including a contact name, addresses and phone number. This
  reference should be the owner's staff member who was in charge of the
  project for the owner

# Section 5 – Proposer Financial Information

Proposers will be evaluated on the strength of their Financial Statements. Annual reports include Financial Statements from recent years, which will also be reviewed. The review will focus upon the Proposer's Statement of Income, Balance Sheet and Cash Flow Statements. Ratio Analysis will be included in determining the Proposer's financial strength as well as a review of the sources and uses of funds.

# Financial Statement/Capability

In order for the County to evaluate, verify and understand the Proposer's financial capability, the following documentation is requested for the Proposer:

- (1) Provide annual reports and financial statement for the last three (3) years, including income statements, balance sheets, and any changes in financial position
- (2) The latest quarterly financial report and a description of any material changes in financial position since the last annual report
- (3) Proposer's most recent Dun & Bradstreet and/or Value Line Reports.
- (4) Documentation and discussion of the financial condition and capability of the Proposer (s)
- (5) State whether the Proposer or any member of the Proposer's team has ever filed a petition for bankruptcy, taken any actions with respect to insolvency, reorganization, receivership, moratorium, or assignment of benefits of creditors, or otherwise sought relief from creditors. If yes, please provide an explanation of the circumstances

# Section 6 - Availability of Key Personnel

- (1) Percentage of time key personnel will spend on this project
- (2) Current workload of key personnel

# Section 7- Location of Firm

Please provide the business location (the term business location means a physical structure, office of suite but does not include a post-office box or a temporary job or project site location) of the Proposer or Bidder. If submitting as a Joint Venture or Partnership, provide a copy of the Joint Venture or partnership agreement including the business address of all members.

# 3.5 COST PROPOSAL FORMAT AND CONTENT

The Cost Proposal shall be provided in a **separate sealed envelope** in accordance with Section 3.1.

## Section 1 - Introduction

The Proposer shall include an introduction which outlines the contents of the Cost Proposal.

# Section 2 - Completed Cost Proposal Forms

The Proposer is required to complete **all** of the Cost Proposal Forms included in Section 3 of the RFP. Section 3 provides a description of the Cost Proposal Forms.

#### COST PROPOSAL FORM

(To be submitted in a separate sealed envelope marked "Cost Proposal")

Item	Cost
Personnel Costs	
Materials and Supplies	
Pre and Post Testing Materials	
Training Cost for Volunteers	
Program Evaluation	
TOTAL COST	

# SECTION 4 EVALUATION CRITERIA

# 4.1 PROPOSAL EVALUATION - SELECTION CRITERIA

The following criteria will be used to evaluate the proposals submitted in response to this RFP:

	Evaluation Criteria	Weight
A.	Quality of service delivery strategy, data supported approach and evaluation plan	25%
В.	Project Team Qualifications and Qualifications of Key Personnel	20%
C.	Relevant Project Experience with providing Education Services to Juvenile Offenders	15%
D.	Financial Responsibility	5%
E.	Vendor's Ability to demonstrate linkage to the educational Continuum of Care with the local school systems (Fulton and Atlanta)	10%
F.	Past performance on previous contracts.	5%
G.	Local Preference	10%
Н.	Proposal Cost	10%
	TOTAL POINTS	100%

# **SECTION 5** INSURANCE AND RISK MANAGEMENT PROVISIONS

It is Fulton County Government's practice to obtain Certificates of Insurance from our Contractors and Vendors. Insurance must be written by a licensed agent in a company licensed to write insurance in the State of Georgia. Respondents shall submit with the bid/proposal evidence of insurability satisfactory to Fulton County Government as to form and content. Either of the following forms of evidence is acceptable:

- A letter from an insurance carrier stating that upon your firm/company being the successful Bidder/Respondent that a Certificate of Insurance shall be issued in compliance with the Insurance and Risk Management Provisions outlined below.
- A Certificate of Insurance complying with the Insurance and Risk Management Provisions outlined below (Request for Bid/Proposal number and Project Description must appear on the Certificate of Insurance).

Upon award, the Contractor/Vendor must maintain at their expense, insurance with policy limits equal to or greater than the limits described below. Any and all Insurance Coverage(s) and Bonds required under the terms and conditions of the contract shall be maintained during the entire length of the contract, including any extensions or renewals thereto, and until all work has been completed to the satisfaction of Fulton County Government.

Accordingly the Respondent shall provide a certificate evidencing the following:

1. WORKERS COMPENSATION/EMPLOYER'S LIABILITY INSURANCE - STATUTORY (In compliance with the Georgia Workers Compensation Acts and any other State or Federal Acts or Provisions in which jurisdiction may be granted)

Employer's Liability Insurance	BY ACCIDENT	- EACH ACCIDENT	\$500,000
Employer's Liability Insurance	BY DISEASE	- POLICY LIMIT	\$500,000
(Aggregate)	BY DISEASE	- EACH EMPLOYEE	\$500,000

2. COMMERCIAL GENERAL LIABILITY INSURANCE (Including contractual Liability Insurance)

Bodily Injury and Property Damage Liability (Other than Products/Completed Operations)	Each Occurrence General Aggregate	-	\$1,000,000 \$2,000,000
Products\Completed Operation	Aggregate Limit	-	\$1,000,000
Personal and Advertising Injury	Limits	-	\$1,000,000
Fire Damage	Limits	-	\$ 100,000

# 3. BUSINESS AUTOMOBILE LIABILITY INSURANCE

Combined Single Limits Each Occurrence \$1,000,000 (Including operation of non-owned, owned, and hired automobiles).

# 4. ELECTRONIC DATA PROCESSING LIABILITY

(Required if computer contractor) Limits

5. WORKERS COMPENSATION/EMPLOYER'S LIABILITY INSURANCE - STATUTORY (In compliance with the Georgia Workers Compensation Acts and any other State or Federal Acts or Provisions in which jurisdiction may be granted)

BY ACCIDENT - EACH ACCIDENT Employer's Liability Insurance \$500,000

Employer's Liability Insurance	BY DISEASE	- POLICY LIMIT	\$500,000
(Aggregate)	BY DISEASE	- EACH EMPLOYEE	\$500,000

# 6. COMMERCIAL GENERAL LIABILITY INSURANCE (Including contractual Liability Insurance)

Bodily Injury and Property Damage Liability Each Occurrence - \$1,000,000 (Other than Products/Completed Operations) General Aggregate - \$2,000,000

Products\Completed Operation Aggregate Limit - \$1,000,000
Personal and Advertising Injury Limits - \$1,000,000
Fire Damage Limits - \$100,000

7. BUSINESS AUTOMOBILE LIABILITY INSURANCE

Combined Single Limits Each Occurrence - \$1,000,000

(Including operation of non-owned, owned, and hired automobiles).

8. **ELECTRONIC DATA PROCESSING LIABILITY** (Required if computer contractor)

\$1,000,000

9. UMBRELLA LIABILITY

(In excess of above noted coverage's) Each Occurrence \$2,000,000

10. **PROFESSIONAL LIABILITY** Each Occurrence - \$1,000,000

(Required if respondent providing bid/quotation for professional services).

11. Limits **FIDELITY BOND** 

(Employee Dishonesty) Each Occurrence - \$100,000

12. BUILDERS RISK: If the bid/quotation involves construction-related services the respondent will provide "All-risk" form of builder's risk insurance providing coverage against loss or damage by fire or other peril on an "all-risk" form, including demolition and increased cost of construction, debris removal and the full replacement cost of the Project foundations and containing an agreed amount endorsement, and, until Final Completion and Acceptance of the Project. Such policy of insurance shall contain at least the following sub-limits of insurance and deductibles:

### **Sub-limits:**

Property in Transit \$1,000,000
Property in Offsite Storage \$1,000,000
Plans & Blueprints \$25,000

Debris Removal 25% of Insured Physical Loss

Delay in Completion / Soft Cost TBD

**Deductibles:** 

Flood and Earthquake \$25,000
Water Damage other than Flood \$100,000
All other Perils \$10,000

Owner and Contractor waive all rights against each other and any of their subcontractors, sub-subcontractors, agents and employees, each of the other, for damages caused by fire or other causes of loss to the extent covered by property insurance obtained pursuant to this Section, or other property insurance applicable to the Work, accept such rights as they have to the proceeds of such insurance.

Certificates shall state that the policy or policies shall not expire, be cancelled or altered without at least thirty (30) days prior written notice to Fulton County Government. Policies and Certificates of Insurance are to list Fulton County Government as an <u>Additional Insured</u> (except for Workers' Compensation) and shall conform to all terms and conditions (including coverage of the indemnification and hold harmless agreement) contained in the Insurance and Risk Management Provisions.

If Fulton County Government shall so request, the Respondent, Contractor or Vendor will furnish the County for its inspection and approval such policies of insurance with all endorsements, or confirmed specimens thereof certified by the insurance company to be true and correct copies.

Such certificates and notices shall be sent to:

Fulton County Government – Purchasing Department 130 PeachtreeStreet, S.W`. Suite 1168
Atlanta, Georgia 30303-3459

It is understood that Insurance in no way limits the Liability of the Contractor/Vendor.

# **USE OF PREMISES**

Contractor shall confine its apparatus, the storage of materials and the operations of its workers to limits/requirements indicated by law, ordinance, permits and any restrictions of Fulton County Government and shall not unreasonably encumber the premises with its materials.

# PROTECTION OF PROPERTY

Contractor will adequately protect its own work from damage, will protect Fulton County Government's property from damage or loss and will take all necessary precautions during the progress of the work to protect all persons and the property of others from damage or loss.

Contractor shall take all necessary precautions for the safety of employees of the work and shall comply with all applicable provisions of the Federal, State and local safety laws and building codes to prevent accidents or injury to persons on, about, or adjacent to the premises where work is being performed.

Contractor shall erect and properly maintain at all times as required by the conditions and progress of the work, all necessary safeguards for the protection of its employees, Fulton County Government employees and the public and shall post all applicable signage and other warning devices t protect against potential hazards for the work being performed.

# INDEMNIFICATION AND HOLD HARMLESS AGREEMENT

Contractor/Vendor hereby agrees to release, indemnify, defend and hold harmless Fulton County, its Commissioners, officers, employees, subcontractors, successors, assigns and agents, from and against any and all losses (including death), claims, damages, liabilities, costs and expenses (including but not limited to all actions, proceedings, or investigations in respect thereof and any costs of judgments, settlements, court costs, attorney's fees or expenses, regardless of the outcome of any such action, proceeding, or investigation), caused by, relating to, based upon or arising out of any act or omission by Contractor/Vendor, its directors, officers, employees, subcontractors, successors, assigns or agents, or otherwise in connection (directly or indirectly)

with its acceptance, or the performance, or nonperformance, of its obligations under these agreements. Such obligations shall not be construed to negate, abridge or otherwise reduce any other rights or obligations of indemnity which would otherwise exist as to any party or person as set forth in this paragraph.

Contractor/Vendor's obligation to protect, defend, indemnify and hold harmless, as set forth hereinabove, shall also include, but is not limited to, any matter arising out of any actual or alleged infringement of any patent, trademark, copyright, or service mark, or other actual or alleged unfair competition disparagement of product or service, or other tort or any type whatsoever, or any actual or alleged violation of trade regulations.

Contractor/Vendor further agrees to protect, defend, indemnify and hold harmless Fulton County, its Commissioners, officers, employees, subcontractors, successors, assigns and agents from and against any and all claims or liability for compensation under the Worker's Compensation Act, Disability Benefits Act, or any other employee benefits act arising out of injuries sustained by any employees of Contractor/Vendor. These indemnities shall not be limited by reason of the listing of any insurance coverage.

If the bid/quotation involves construction services Contractor/Vendor will be responsible fully for any and all damage to the work during the course of construction, until the point of Final acceptance by Fulton County.

Fulton County acknowledges that all provisions of this indemnity agreement may not be applicable to the contractor/vendor's business. To the extent that contractor/vendor may demonstrate such non-applicability, Fulton County may negotiate amendments to this agreement as the circumstances dictate.

Contractor/vendor acknowledges having read, understanding, and agreeing to comply with this indemnification and hold harmless agreement, and the representative of the contractor/vendor identified below is authorized to sign contracts on behalf of the responding contractor/vendor.

Company:	Signature:	
Name:	Title:	Date: